

FLYER

VALUEMATION PROCUREMENT MANAGER

The increasing complexity and distribution of IT structures, along with new sourcing models, makes IT expertise indispensable in purchasing. What really matters is finding the right IT component. That means procurement of IT goods and services is assuming an exceptional position within purchasing departments. Faster innovation cycles put great strains on IT budgets due to more frequent investments coupled with shorter depreciation periods. Increased standardization and consolidation can help you to cut costs and minimize risks. It's crucial for the IT procurement process to be integrated seamlessly into associated processes, to be largely automated and so to run with a high degree of efficiency.

Objectives

— The Valuation Procurement Manager will let you set up an extensively automated IT procurement process. Utilizing product and service catalogs results in acquiring mainly such IT products that meet your company's guidelines and standards, thus achieving greater standardization in your IT topology and keeping lifecycle costs low. By bundling IT purchases into combined orders, you'll significantly lower your procurement costs.

BENEFITS

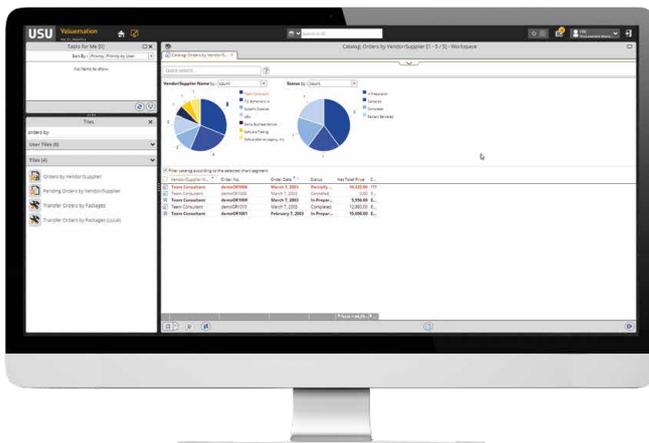
Valuation enables you to

Improve efficiency in IT purchasing by largely automated processes for procuring IT products and services

Reduce procurement costs and lifecycle costs in IT operation by combined orders and procurement of standard components

Ensure adherence to procurement guidelines by workflow-based approval and fulfillment processes

Negotiate dependably in IT purchasing thanks to great transparency on procurement volumes, contractual services and continuous assessment of delivery quality



Overview of open and closed orders by supplier and status

KEY FACTS

The Valuation Procurement Manager is a module in USU's Valuation Suite. You can use it to

Automate your procurement processes for IT components and services

Use product catalogs for selective purchases of standard components

Group your procurement of IT goods and services into combined orders

Measure and evaluate the quality and reliability of your suppliers' delivery performance

Check and manage your approval, release and procurement processes with standard workflows

INFO

Other relevant modules:

- Service Request Manager
- Asset Manager
- Contract Manager

Cut Costs by IT Standardization

— Procurement of IT assets without adhering to a set of standards inevitably turns your infrastructure into a hard-to-tame jungle of mixed equipment with significant extra downstream costs for support and maintenance that are often many times the costs of procurement. To prevent this from happening, you use a product and service catalog to restrict the selection of IT components and services that you make available for selection. Thanks to use of a service shop (which is much like a customizable online catalog) as part of service request management, users are displayed the IT assets (standard products) they are authorized to apply for. A much greater share of your IT procurement thus complies with the standards that you've defined.

Ensure Efficiency in the IT Procurement Process

— Valuation enables you to cover the entire IT procurement process – from the preceding step of requirements planning/budgeting, checking of the requested assets and technical and administrative approval of them, all the way to order processing (e.g. posting goods received as well as managing and paying invoices). The purchase requisition is followed by a multi-stage approval and release process: The planned purchase is automatically compared with the applicable IT budget and any potential overruns are automatically flagged before the purchase is actually approved (accounting check). In a parallel process, the component concerned and its configuration are checked to confirm that they are, in fact, suited for the intended purpose (technical check) and undergo an inventory/license check. Only after these approval steps have been successfully passed is an order actually released and placed. The supplied goods are compared with the order, after which their status changes and they become part of your IT inventory, which you administer in IT asset management. The integrated IT contract management system means a new contract covering the terms and conditions of purchase, rental or leasing, warranty and maintenance is automatically created. Standard interfaces to your ERP system, the integrated asset, contract and license management system and CMDB in Valuation will ensure that the same data does not have to be handled twice and that it stays consistent in all systems. Workflows are automatically monitored by escalation routines that will remind you of unissued approvals, overdue deliveries or outstanding payments.

Compare and Choose Suppliers Better

— Suppliers are selected on the basis of price models that are used to find the best offer. The requested IT goods and services can also be combined into larger, bundled orders. By increasing your procurement volumes for certain components and limiting the number of different IT goods, you'll be in a better negotiating position with suppliers. In addition, you'll be able to rate suppliers when it comes to meeting specific criteria such as whether each delivery was complete, correct and on-time-agreements (SLAs) also helps you to decide what priorities to set in handling problems.